



ALVIAL
HOLDING AG

ENTREPRENEURIAL CAPITAL • THINKING LONG - TERM

ALVIAL Holding AG

Pitch Deck

September 2026 • Zug,
Switzerland

Our Mission and Approach

“Creating lasting values through entrepreneurial partnerships.”

Verlässlich. Diskret. Konsequenz langfristig.

We invest directly in companies with substance and combine capital with genuine entrepreneurial proximity.



Company Profile ALVIAL Holding AG

We connect companies, founders, project developers, inventors and smart minds with the right partners and the appropriate capital.

**Direct, up to CHF
500'000**

For straightforward, manageable ventures, we invest directly from our own capital.

**Together, up to
CHF 2 million**

For more demanding projects, we involve clients and private investors from our network.

**Connected, up to
CHF 10 million**

For complex, capital-intensive ventures, we mobilise our entire investor network. This is also our maximum per venture.

Excluded: companies with existing government capital participation as well as military-oriented projects.

Mid - sized companies need more than capital

Succession • Growth • Spin-off • Reorganisation

ALVIAL positions itself as an independent Family Office and bridge-builder between its own capital and a broad network of co-investors.

Succession arrangements, growth financing and capital requirements for acquisitions increase the need for precisely this kind of reliable partner.



Long-term, entrepreneurial equity capital

Not all capital is equal – the choice of partner determines the future of the company.



ALVIAL

- ✓ Direct & Co-Investments
- ✓ Long-term horizon
- ✓ Flexible and on equal terms
- ✓ Independent Family Office
- ✓ Clear alignment of interests with partners



FINANCIAL INVESTOR

- ✗ Fund-bound term
- ✗ Return and exit focus
- ✗ Standardised processes
- ✗ Limited influence on operational management



STRATEGIC BUYER

- ✗ Synergy-driven
- ✗ Full integration possible
- ✗ Corporate logic
- ✗ Often loss of entrepreneurial independence



ALVIAL steht für langfristiges, unternehmerisches Kapital,
das Partnerschaft, Eigenständigkeit und nachhaltige Entwicklung verbindet.

Investment Opportunities & Sectors

INVESTMENT OPPORTUNITIES



Succession
arrangements in mid -
sized companies



Growth and expansion
financing



Spin-off of business
units



Reorganisation of the
shareholder structure



Capital
requirements
for
acquisitions

INVESTMENT AREAS

Industry
Precision & Automation



Industrial Tech



GreenTech

Technology
B2B Software & Data



Software & IT



Artificial Intelligence

Healthcare
Care & MedTech



MedTech



Healthcare Provision

Services
Specialised Services

Mobility

PropTech

Real Estate
Projects

Novel Concepts

SevenStage Investment Process



Due Diligence Comprehensive Review



Strategic

- Market environment & competitive position
- Business model & scalability
- Growth and value creation potential



Financial

- Annual financial statements & cash flow analysis
- Debt ratio & Working Capital
- Valuation & earnings quality



Legal

- Shareholder structure & Cap Table
- Contracts & material obligations
- Compliance, licences & IP rights



Operational

- Management team & organisation
- Processes, systems & supply chain
- Operational risks & dependencies



Our due diligence generally takes around 2 weeks.



Key Documents for Starting



Pitch Deck



Cap Table



Commercial Register
Extract (Business
Registration)

Network, Know-how & Reach



Network

We maintain a carefully built network of co - investors, Family Offices and strategic partners that opens up exclusive synergies beyond the mere provision of capital.



Know-how

Unser Wissen stammt aus langjähriger unternehmerischer Erfahrung. Wir kennen die Funktionsweise der Kapitalmärkte ebenso wie die operativen Herausforderungen von Wachstum und Restrukturierung.



Reach

Thanks to our international presence in Europe, the USA and Asia, we recognise global developments at an early stage and provide access to exclusive, privately traded transactions.



Clients

The individual goals of our clients are at the centre of our actions. We develop customised investment solutions that optimally reconcile return expectations and risk profiles.

Management Team



CA

Christoph Alois Weiss

MANAGING DIRECTOR /
CEO

Responsible for the strategy, investment policy and development of the portfolio of ALVIAL Holding AG.

weiss@alvialholdingag.com

HR

Harro von Rosen

HEAD OF LEGAL

Supports transactions, contract documentation and governance matters throughout the entire investment cycle.

legal@alvialholdingag.com

JR

Josua Rothenburg

BUSINESS DEVELOPMENT MANAGER

Identifies new investment opportunities and manages the dialogue with founders.

rothenburg@alvialholdingag.com

AV

Alexandra Valersi

SECRETARIAT LEADER

Ensures smooth operations in the office and coordinates appointments, correspondence and internal processes.

valersi@alvialholdingag.com

RK

Ramon Koss

INVESTMENT ANALYST

Evaluates investment opportunities, supports due diligence processes and monitors portfolio development with analytical precision.

koss@alvialholdingag.com

Financial Metrics

ALVIAL
HOLDING AG

36,5 %

Equity ratio

14,9 Mio. CHF

Total assets 2024

9 Jahre

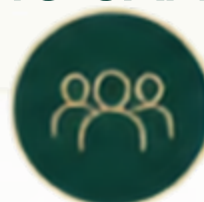
Market presence since
2017

FINANCING CAPACITY



Direct Investment

Investments from our own capital
up to a maximum of CHF 500,000.



Clients & Private Investors

Using the capital of our clients and
private investors, we structure
investments up to a maximum of CHF
2 million.



Network

Through our network, we realise
investments up to a maximum of
CHF 10 million. This is the maximum
financing capacity.



Our investment strategy is focused on the long term and generally runs for at least 3 years, typically 5 or 7 years. An appropriate exit strategy is taken into account for all parties involved from the outset.

Strategy & Growth



Review

Due diligence is the foundation of every decision. We comprehensively review strategic, financial, legal and operational aspects.



Investment

We invest directly and actively accompany the companies in their development. In doing so, we combine capital with entrepreneurial support.



Network

We enable investment brokerage and additional scaling through co-investors from our network.

This also allows larger ventures to be implemented in a structured manner.



Time Horizon & Exit

We think in investment cycles of at least 3, usually 5 to 7 years.

A clearly defined exit strategy is taken into account for all parties involved from the outset

Company Data ALVIAL Holding AG

LEGAL FORM	Public limited company (AG)
REGISTERED OFFICE & ADDRESS	Weinbergstrasse 29B, CH -6300 Zug (ZG)
COMMERCIAL REGISTER OFFICE	Zug (ZG)
REGISTRATION DATE	15.12.2017
VAT ID.	CHE263257221
LEI -CODE	894500M2CE5YE8WC5407
WEBSITE	alvialholdingag.ch

Let us think values further.

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Thank you for your attention

We will be happy to answer your
questions.

